

# Giving Care in a Changing Landscape



Patient care in assisted living is changing, and facilities like yours need to face these changes head-on. With the growing need for complex care due to Alzheimer's, dementia, diabetes, depression and other diseases, your facility may be struggling to keep up with the demand. Add to that the pressure you face to reduce costs, increase revenue and keep satisfaction ratings high – it can be a lot for any business to juggle.



**12%** of facilities have a dedicated memory care unit, wing or floor<sup>1</sup>

Facility operating costs have increased by **6.7%**<sup>2</sup>

**95%** of assisted living facilities have a licensed nurse available 24/7<sup>2</sup>



Contact a McKesson Medical-Surgical Account Manager to learn more about how we can support your facility.

# Here's how McKesson supports your facility's success at every stage:

We know you need someone on your side who can help you navigate these changes. **Working together, we can improve outcomes for both your residents and your business.**



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	Equipment, furnishing and design support for new facility set-ups and renovations
	Incontinence and durable medical equipment programs to support your residents and drive revenue
	Formulary management to simplify ordering
	Wide selection of over 45,000 products from 2,600 manufacturers
	Interactive, real-time spending reports and tracking with McKesson SpendManager™
	Fast and reliable delivery, including <b>free bulk shipping</b> to your facility*, a <b>patient-specific bulk option</b> and direct and discreet shipping to residents
	Clinical and educational resources like McKesson Academy™ and Relias for webinars, product education and more

1 CDC National Center for Health Statistics, Genworth 2017 Cost of Care Survey, Bureau of Labor Statistics, National Center for Assisted Living (NCAL)

2 Genworth 2018 Cost of Care survey

\*Minimum order required

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