Giving Care in a Changing Landscape



Patient care in assisted living is changing, and facilities like yours need to face these changes head-on. With the growing need for complex care due to Alzheimer's, dementia, diabetes, depression and other diseases, your facility may be struggling to keep up with the demand. Add to that the pressure you face to reduce costs, increase revenue and keep satisfaction ratings high – it can be a lot for any business to juggle.

of facilities have a dedicated memory care unit, wing or floor¹

have increased by

Facility operating costs have increased by

of assisted living facilities have a licensed nurse

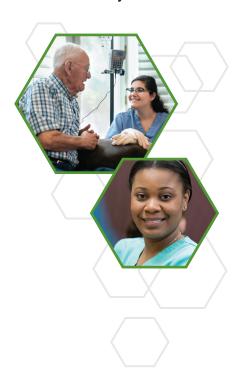


Contact a McKesson Medical-Surgical Account Manager to learn more about how we can support your facility.



Here's how McKesson supports your facility's success at every stage:

We know you need someone on your side who can help you navigate these changes. Working together, we can improve outcomes for both your residents and your business.





Equipment, furnishing and design support for new facility set-ups and renovations



Incontinence and durable medical equipment programs to support your residents and drive revenue



Formulary management to simplify ordering



Wide selection of over 45,000 products from 2,600 manufacturers



Interactive, real-time spending reports and tracking with McKesson SpendManager $^{\text{TM}}$



Fast and reliable delivery, including *free bulk shipping* to your facility*, a *patient-specific bulk option* and direct and discreet shipping to residents



Clinical and educational resources like McKesson AcademyTM and Relias for webinars, product education and more



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¹ CDC National Center for Health Statistics, Genworth 2017 Cost of Care Survey, Bureau of Labor Statistics, National Center for Assisted Living (NCAL)

² Genworth 2018 Cost of Care survey

^{*}Minimum order required